# **Company Information** Date: \_\_\_\_\_ Prepared By: \_\_\_\_\_ Firm's E.I.N. No.: \_\_\_\_\_ Telephone No. \_\_\_\_\_ Fax No. \_\_\_\_ Web Site/Email Address: \_\_\_\_\_ **Type of Organization:** Corporation \_\_\_\_ Closely Held \_\_\_\_ Family \_\_\_\_ Publicly Held Names and Titles of Corporate Officers **Partnership** Partner's Names and ownership %: Division of: \_\_\_\_\_ Other Type of Organization:

If there have been no changes since your previous questionnaire submission please sign and return:

Date:

Signature:\_\_\_\_\_

#### Estimated breakdown of labor force:

•	Number of employees working on billable projects:				
•	Number of administrative employees/non-billable:				
Annual Sal	es/Expenditures (Most recent complete fiscal year): \$				
What is you	ur fiscal year/accounting period?				
Financia	Financial Information and Processes				
Preparer o	f Firm's Financial Statements:				
Does the fir	rm prepare an indirect cost/overhead schedule:				
	Yes. Please forward most recent copy				
	No.				
Indicate th	e method used to determine the overhead derivation:				
	Cash Accrual				
firm's over At	cate the name of the State, Municipal, or Federal agency that has recently audited your chead rate.  tach a copy of that report or provide written permission for us to contact the State, Municipal, or deral agency to obtain a copy.				
Identify all a)	: affiliated firms				
<b>b</b> )	immediate family members of senior management or a principal shareholder with whom your firm has entered into contracts or done at least \$10,000 in business within the past 12 months.				
	ties doing business with your firm who are or have been recipients of loans extended by consultant's principal shareholders or senior management.				
	y property or equipment owned by partners/corporate officers or other close relationship, ased to the firm?				
	YesNo				

What written procedures and policies d	o you maintain?	
Accounting		
Personnel		
Other		
s the accounting system computerized (	or manual?	
s the accounting system computerized of	л manuai;	
If accounts are computerized, what soft	ware package do you use? Since	e when?
What basis of accounting are you on?		
Cash		
Accrual		
	mlain	
Modified Accrual, if yes ex	piani	
	often?	
What reports do you generate and how		
What reports do you generate and how	Monthly	<u>Yearly</u>
A. General Ledger	Monthly	Yearly
A. General Ledger B. Cash Disbursements	Monthly	Yearly
A. General Ledger B. Cash Disbursements C. Cash Receipts	Monthly	Yearly 
<ul><li>A. General Ledger</li><li>B. Cash Disbursements</li><li>C. Cash Receipts</li><li>D. Payroll Register</li><li>E. Project Cost</li></ul>	Monthly	<u>Yearly</u>
A. General Ledger B. Cash Disbursements C. Cash Receipts D. Payroll Register E. Project Cost F. Direct/Indirect Labor Report G. Other	Monthly	Yearly

Is a Job Order Cost Accounting system in use? Yes No
If yes, are there separate direct and indirect accounts in the General Ledger and Purchases or Cash Disbursements Journals?
YesNo Explain:
Is your cost accounting system integrated with your financial accounting system? If so, explain.
return for, or as an inducement for, any other business with you or with any of your affiliates.
Which of the following expenses are normally billed to clients and at what unit price?
Employee personal mileage & travel expenses Yes No
Rates Applied: Mileage:
Travel Expenses:
Company Car Mileage Yes No Rate:
Xerox Copies         Yes         No         Rate:
Prints & Reproductions Yes No Rate:
Attach rate schedule for in-house charges.
Telephone Yes No
Computer Yes No

If yes, attach documentation used to develop the billing rates.

What advertising expenses do you incur and to what accounts are these expenses charged?
List any income or expense account item carried elsewhere than on the general ledger income or expense records.
Are all jobs costed consistently, even if they cannot be billed directly? Explain.
Are direct costs identified on lump sum jobs? Yes No  Do you maintain any Cost Centers (i.e. A separate cost pool for CADD)? What are they?
In distributing labor, please explain the system used by the firm.
Approximately, what percentage of your business is governmental versus private?
Is the company beneficiary of life insurance policies on key personnel?
Are time sheets prepared by all company personnel?
Do the principals and secretarial staff charge time directly to all projects? If yes, approximately what is the percentage of direct versus indirect?
Is all time worked reported? Is time charged directly to all projects regardless of type or status of a contract?

Can or is the payroll register reconciled to the general ledger (accounting system) and also to the cos accounting system?		
Are the time sheets reviewed by a second person and signed by this reviewer?		
Does the firm use contract labor and how is this labor accounted for?		
Does the firm use temporary labor? What is the percentage versus full-time? Is there a reduced overhead rate for such labor?		
Does the company have a written bonus policy?		
Do employees continue to charge time to jobs on which the firm has incurred an overrun?		
Yes No		
What is the company's policy for overtime hours and pay for salaried individuals?		
List the names of any officers and employees, working on a day to day basis in the area of accounting who, during the last 24 months, did not remain absent from their duties for a minimum of 10 continuous working days during any fiscal year.		
If you have been a defendant in any suits in law or equity in the past 12 months, give the names of the plaintiffs, amounts sued for, and nature or basis for litigation.		

Identify any personal benefit in excess of \$50 per year to any employee given by any company, or employee of any company doing business with you.		
	any director, officer or employee who has in the past 24 months been convicted of y under indictment for any criminal offense involving dishonesty or a breach of	
	onal benefit in excess of \$25 per year given by you or one of your affiliates to any ernment agency substantially involved with any business of yours.	
Please attach the	following	
Сор	ies of current financial statements	
Cha	rt of Accounts	
Org	anizational Chart (including lines of authority)	
	at recent audited Overhead/Indirect Report (include written permission to contact ting agency about overhead audit)	
Fede	eral Tax Return for the most recent two years	
Curr	ent labor rates	
Writ	ten bonus policy	
Trav	el Policy	
This questionnair	e may be returned by mail, fax, or email.	
Delaware Departs Audit Section 800 Bay Road Dover, Delaware	ment of Transportation	

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